

## Responses to RFI questions submitted to LTUSD

The following questions were received by the District by the RFQ deadline. See answers in yellow highlighting:

1. Could you expand the allowable pages from 35 to 40 in order to allow for Completeness and Clarity in our responses, understanding that you also want straightforward and concise descriptions. **Yes, we will expand to 40 pages**
2. Has LTUSD been working with a specific ESCO to evaluate each of the schools for potential ECM's. If so, who are you working with and have they already provided a preliminary study and proposal to the district? **Yes, with Bright Schools and Clear Result. We will post these.**
3. LTUSD is looking to perform an Energy Services Performance Contract (ESPC) inclusive of Prop 39 correct? (Not just a Prop 39 only project) **Yes**
4. Is the District in need of financing of some kind in order to enter into an ESPC? Is a PPA an option for the solar? **Yes**
5. When entering into a potential multimillion dollar project with an ESCO, it is a typical part of the review process to have interviews with the top 2 or 3 companies. Do you plan to have these interviews? The one week timeline to review all proposals and select the winning company, would not appear to provide any time for this important step in the review committees process. **Yes, we have decided to do interviews with the top companies.**
6. When is the next Sustainability committee update being presented to the board? **Not yet determined. My guess would be Oct, but could be as late as Jan.**
  
7. **Could we insert team resume's in the appendix and have it not count as the 35 page count? We have increased page count to 40, see #1 above.**
8. Are companies which have changed names (via acquisition), required to disclose their previous litigations under their prior business name and under their new business name? **No, the respondent only needs to disclose under their current name as they will be providing information on projects that they have completed under their current name**